

ACCG Fall Regional Training: Local Option Sales Tax Negotiations and Redistricting



Who should attend?

County chairs, commissioners, managers/administrators, attorneys, clerks, finance directors, GIS specialists and any other staff from the county who will be involved or are interested in learning more about Local Option Sales Tax (LOST) negotiations or redistricting should plan to attend one of these regional trainings.

Why are these issues important?

Both of these issues can have longstanding impacts on your county.

LOST Negotiations: LOST negotiations occur every ten years between most counties and cities and determine how local option sales tax revenues are distributed. Most negotiations will begin in early 2022 and county commissioners and staff need to be prepared well in advance. There is a significant amount of revenue at stake and failure to negotiate will result in the loss of this important revenue source. As these negotiations only occur once every ten years, many commissioners and staff have never participated in these events and even those who have will benefit from a review of the rules and guidelines associated with the completion of these required submissions to the state. ACCG will provide guidance on preparing for LOST negotiations, including how to navigate the negotiating process and negotiating strategies. To ensure a successful LOST negotiation, counties must begin early by collecting data and preparing well in advance.

Redistricting: The 2020 Census results will be distributed to the state in late August. Learn what is different about this redistricting cycle from previous cycles, the purpose and requirements for local redistricting, steps your county needs to take to comply with new redistricting requirements, and best practices in working with state offices and officials involved in the redistricting process.

AGENDA

9:30 a.m. – 10:00 a.m.	Registration/Check In
10:00 a.m. – 12:00 p.m.	LOST Negotiations
12:00 p.m. – 1:00 p.m.	Networking Lunch
1:00 p.m. – 1:30 p.m.	Q&A on LOST Negotiations
1:30 p.m. – 2:30 p.m.	What Your County Needs to Know about Redistricting

Registration

Registration (\$25 per person) is required for these events. Anyone interested in participating MUST register through the county clerk (or county staff member who handles ACCG event registrations). Participation is limited to 100 attendees at each session.

DATES

Sept. 20 – Bartow County

Clarence Brown
Conference Center
5450 GA-20
Cartersville, GA 30121

Sept. 22 – Houston County

Museum of Aviation
1942 Heritage Boulevard
Warner Robins, GA 31098

Sept. 24 - Fayette County

The Triumph
at Triumph Station
300 City Center Parkway
Fayetteville, GA 30214

Sept. 28 – Columbia County

Savannah Rapids Pavilion
3300 Evans to Locks Road
Martinez, GA 30907

Sept. 29 – Bulloch County

Ogeechee Tech (Oak Room)
20 Joe Kennedy Boulevard
Statesboro, GA 30458

Sept. 30 – Ware County

Ware County Schools
Transportation Department
1870 West Wacona Drive
Waycross, GA 31503

Oct. 5 – Lee County

The Bindery at Oakland
445 Oakland Parkway W.
Leesburg, GA 31763

Oct. 6 – Oconee County

Oconee County Civic Center
2661 Hog Mountain Road
Watkinsville, GA 30677